



Letter of Recommendation

It is with a great deal of pleasure that I am able to write this letter of recommendation for Pyramid Controls, Inc. GSI Commerce partnered with Pyramid approximately 4 years ago and to date they have exceed all of our expectations.

During this time GSI has engaged Pyramid on numerous projects across several different facilities. Our largest engagement was providing our WCS system for our newest and largest automated fulfillment center in Richwood Kentucky. This project included a new Red Prairie WMS, and FKI tilt tray combination packing and shipping sorter and a value add sliding shoe sorter within a 543,000 sq ft facility. Pyramid Controls provided all the WCS controls and interfaces for this project which executed by Pyramid ahead of schedule and slightly under budget.

As this was a new start up facility GSI had numerous enhancements and modifications to our original design once we went live. Through the entire start up and enhancement phase Pyramid was consistently supportive, available and timely with all requests, modifications and training.

GSI Commerce has also retro fitted our WCS packaged in several other facilities with Pyramid Controls. Each of these projects have been designed, planned and executed in an extremely professional and expeditious fashion by Pyramid. One of the advantages we have found with Pyramid is their ability and willingness to play a very active roll in our planning and design phases of projects. They will always offer up alternatives to our initial way of thinking and often times bring forward a more streamlined and effective solution to our specific objective.

In our opinion Pyramid Controls is clearly an industry leader in their field, highly competent from both a technical and industry experience point of view. It is a pleasure that we are able to provide this letter of recommendation. Should you have any specific questions or would like to discuss their project management approach in more detail you should feel free to contact me directly at 859-292-1201.

Sincerely

Paul Chisholm
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